

Horse Farm Management

Stallion Contract Module

User's Guide

July 1, 2017

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What is the Contract Module?

The Stallion Contract system is an optional module that is available to users of the HFM Syndicate System. If you would like more information about this module, please contact our sales department.

Where To Begin

After the Stallion Contract Module has been installed you should take the following basic steps in order to set up and begin using Stallion Contracts.

Please keep in mind that some steps must be completed <u>before</u> you can continue to the next step. For example, you will need to set up your Season Book File with defined Stud Fee Terms Codes before you can actually create a contract.

Set Up Your Stud Fee Terms

(Stallion > Stud Fee > Stud Fee Terms)

Stallion	Reports Contracts	HealthBo	ok Setup	Window	Help
Stal	lion Information				
Stal	lion Share Ownership				
Stal	lion Mares				
Sea	son Book				
Boo	k Mare Breeding Dates				
Bree	eding Contracts Entry				
Stud	d Fee	•	Stud Fee	Terms	
Gen	erate New Season Records	;	Stud Fee	Invoice Edit	
Stal	lion Reports				
Stal	lion Mare Reports	- • I			

- Select "Stallion" and then select "Stud Fee".
- Select "Stud Fee Terms" to open the Stud Fee Terms Entry/Edit form.

Stud Fee Terms Entry

Stud Fee Terms Entry	
Show Active Only	
Search By Term Go Re	set
Term Descriptions	^
No Guarantee	
Oct. 1 of Year Bred	
Sept. 1 of Year Bred	E
Shareholder Used	
Stands & Nurses	
	+
Edit 🔄 Add 💿 Delete	

- Review the Stud Fee Terms that you may have already entered into the system.
- Click "Edit" to edit an existing Stud Fee Term.
- If needed, click the button "Add" to add additional Stud Fee Terms.
- Each contract that you plan to create should have a corresponding Stud Fee Term.

Sample Stud Fee Terms

Stud Fee Terms Entry	
Search Save Cancel ODelete	Stud Fee Terms Audit Log Created by: cec
Stud Fee Terms Sept. 1 of Year Bred	on: 5/23/2011 4:16 PM Last updated by: cec on: 12/3/2014 2:58 PM
Days	<< Stud Fee Terms Comments
Invoice Due Trive After last date bred.	
Invoice only if mare status is In-Foal 👻	
✓ Active	
	<u> </u>
Stud Fee Terms Entry	
Stud Fee Terms Entry	Stud Fee Terms Audit Log Created by: cec on: 5/23/2011 4:17 PM Last undated by: cec
Stud Fee Terms Entry	Stud Fee Terms Audit Log Created by: cec on: 5/23/2011 4:17 PM Last updated by: cec on: 7/23/2014 9:12 AM
Stud Fee Terms Entry Search Save Cancel ODelete Stud Fee Terms Stands & Nurses	Stud Fee Terms Audit Log Created by: cec on: 5/23/2011 4:17 PM Last updated by: cec on: 7/23/2014 9:12 AM
Stud Fee Terms Entry Search Save Cancel ODelete Stud Fee Terms Stands & Nurses Invoice Due 11 Days after last date bred.	Stud Fee Terms Audit Log Created by: cec on: 5/23/2011 4:17 PM Last updated by: cec on: 7/23/2014 9:12 AM << Stud Fee Terms Comments
Stud Fee Terms Entry Search Save Cancel ODelete Stud Fee Terms Stands & Nurses Invoice Due 11 Days after last date bred. Invoice only if mare status is	Stud Fee Terms Audit Log Created by: cec on: 5/23/2011 4:17 PM Last updated by: cec on: 7/23/2014 9:12 AM << Stud Fee Terms Comments
Stud Fee Terms Entry Search Save Cancel ODelete Stud Fee Terms Stands & Nurses Invoice Due 11 Days after last date bred. Invoice only if mare status is Active	Stud Fee Tems Audit Log Created by: cec on: 5/23/2011 4:17 PM Last updated by: cec on: 7/23/2014 9:12 AM << Stud Fee Tems Comments
Stud Fee Terms Entry Search Save Cancel Delete Stud Fee Terms Stands & Nurses Invoice Due 11 Days after last date bred. Invoice only if mare status is Active	Stud Fee Terms Audit Log Created by: cec on: 5/23/2011 4:17 PM Last updated by: cec on: 7/23/2014 9:12 AM << Stud Fee Terms Comments

- Enter a description for the Stud Fee Terms
- If this is a Stands & Nurse Term, enter either the number of days or the number of months to calculate when the invoice will be due.
- Invoice only if mare status is: Select a *final status* from the drop down menu or leave this field blank. If left blank, the system will invoice every mare that was bred <u>regardless</u> of her final status.

Set Up Your Contracts

(Contracts > Contract Setup)

Contracts HealthBook Setup Window	Help
Contract Setup	
Contract Printer	
Contract List Report	
Contract Status Report	
Contract Status Comparison Report	
Contract Status Summary	
Commission Payable Report	

Select "Contracts" then select "Contract Setup"

Contract Template Setup

• Contract Letter Template

Contract Template Setup	- • •
Contract Letter Template	
Create Remove	Find
Terms Code Templates Stud Fee Terms: Stands & Nurses	
Create	Find
Commission Agreement Template	
Create Remove	Find

- First create your Contract Letter Template.
- Click the "Create" button in the Contract Letter Template section.

 Begin typing the Contract Letter Template, inserting fields from the "Insert" menu as you need them.





📓 HFM Contract Viewer/Editor: \\consulting\Shared\HFM - Dept 350\Contracts\ContractLetter 🗖 🔳 🔀
File Edit Font Paragraph Bullets Insert
E-Mail B Z U M Preview E-Mail
The Jockey Club Information Systems, Inc. 821 Corporate Drive Lexington, KY 40503 (800) 333-1778
[[CurrentDateFormal]]
[[SoldToNamePrefix]][[SoldToFirstName]][[SoldToLastName]] [[SoldToAddress]]
Dear [[SoldToName]],
Thank you for your interest in our stallion [[StallionNameAlCaps]] . Please complete the attached [[SeasonYear]] mare information form for your mare [[MareName]] and return it along with the signed [[SeasonYear]] Breeding Contract by [[CurrentDatePlusFifteenFormal]].
Pleae be aware that your mare will not be bred without a fully executed copy of the contract on file.
Sincerely,
Syndicate Manager
Enclosures (2)

 When you have finished typing your Contract Letter Template click "Save".



 By default your Contract Letter Template will be saved in your designated Save Folder as an rtf file.

🚮 RTE - Save File			×
😋 🕞 🗢 📔 🕨 Computer 🕨 OS (C:)	Contracts	✓ ✓ Search Contracts	٩
Organize 🔻 New folder			0
J Music	Name Date modified	Type Size	
 Pictures Videos 	No items match your	r search.	
Computer			
🔤 US (C:) 🖵 HOME (\\nas1) (H:)			
Projects (\\CONSULTING) (I:)			
🚽 Shared (\\CONSULTING) (J:)	=		
Upload (\\TJCISWEB02) (U:)			
🚽 Common (\\NASI) (V:)			
🙀 Network			
File name: Sample Letter.rtf			-
Save as type: Rich Text Files (*.rtf			•
Hide Folders		Save	el "ii

 The location of your Save Folder can be found in your Preferences – Company Settings.

Application Settings	Company Settings		
Mare/Foal Settings Company Settings Billing Settings Standard Syndicate	Band/Tag Numbers Enable Band/Tag Number Display Band/Tag Num	Field nber First	
Stud Fee User Settings	Default Breed: Thoroughbred	•	
Email Settings HealthBook	Default Farm: Dept350 Farm	-	
	Save Folder:	ared\HFM - Dept 350\	Browse
	Contract Number: 226	Session 1 Default Time:	
	Session Count: 5	Session 2 Default Time:	
	Fertility Analysis	Session 3 Default Time:	
	Code for In-Foal: P	Session 4 Default Time:	
	Code for Slipped: SL		
			OK Cancel

 When your Contract Letter Template has been saved, close the HFM Contract Viewer/Editor.

Gontract Template Setup	- • •
Contract Letter Template	
\\consulting\Shared\HFM - Dept 350\Contracts\ContractLetterTemplate.tf	Find
Terms Code Templates	
Create Remove	Find
Commission Agreement Template	
Create Remove	Find
	_

- If you need to make any changes, corrections or updates to the Contract Letter Template, click "Edit", make your changes and click "Save".
- If you want to completely remove the current Contract Letter Template and start over, click "Remove".

Contract Template Setup

• Terms Code Templates

Contract Template Setup		
Contract Letter Template		
\\consulting\Sha	ared\HFM - Dept 350\Contracts\ContractLetterTemplate.tf Remove	Find
Terms Code Templates		
Stud Fee Terms:	Stands & Nurses Complimentary No Guarantee Oct. 1 of Year Bred Sept. 1 of Year Bred Shareholder Used Stands & Nurses Remove	Find
Commission Agreement	emplate	
Create	Remove	Find

- Next create your Terms Code Templates
- For each Stud Fee Term that you have listed you will be creating a corresponding contract.

Contract Template Setup	
Contract Letter Template	
\\consulting\Shared\HFM - Dept 350\Contracts\ContractLetterTemplate.rtf Edit Remove	Find
Terms Code Templates	
Stud Fee Terms: Stands & Nurses	Find
Commission Agreement Template	
Create	Find

 First select a Stud Fee Term from the drop down list in the Terms Code Templates section and then click the "Create" button. Remember, you will be creating a separate Terms Code Template for *each* of your Stud Fee Terms.

 Begin typing the Terms Code Template based on the Stud Fee Term that you selected, inserting fields from the "Insert" menu as you need them.

File Edit Font Paragraph Bullets Insert	🔏 HFM Con	itract Viewer/Editor: \\c	onsulting\Sha	red\HFM - De	pt 350%.Cc
🗅 🚔 🔲 🗛 🚍 🚍 🖪 🛛 🖌 II 🦀 Preview F-Mail	File Edit	Font Paragraph	Bullets In	isert	
	🗅 🖻 🔒	A ≣≣≣	B <i>I</i> <u>U</u>	Preview	E-Mail





 When you have finished typing your Terms Code Template click "Save"



 By default your Terms Code Template will be saved in your designated Save Folder as an rtf file.

TE - Save File					X
Computer > OS (C:)	Contracts		✓ Search Cont	racts	Q
Organize 🔻 New folder					0
🧫 Desktop	Name	Date modified	Туре	Size	
🗼 Downloads 🗐 Recent Places	Sample Letter.rtf	8/16/2016 11:09 AM	Rich Text Format	1 KB	
 ☐ Libraries ☐ Documents J Music ☐ Pictures ☑ Videos 	E				
I Computer OS (C:) HOME (\\nas1) (H:) Projects (\\CONSULTING) (I:)					
File name: Sample S&N.rtf					•
Save as type: Rich Text Files (*.rtf)					-
Hide Folders			Save	Cance	

 The location of your Save Folder can be found in your Preferences – Company Settings.

· Application Settings	Company Settings			
Mare/Foal Settings Company Settings Biling Settings Standard Syndicate Sud Fee User Settings Email Settings HealthBook	Band/Tag Numbers Enable Band/Tag Number Display Band/Tag Number Default Breed: Thoroughbred Default Fam: Dept350 Fam	er Field umber First		
	Save Folder: consulting\S	ihared\HFM - Dept 350\	Browse	.
	Contract Number: 226	Session 1 Default Time:]	
	Session Count: 5	Session 2 Default Time:	_	
	Fertility Analysis	Session 3 Default Time:		
	Code for In-Foal: P	Session 4 Default Time:]	
	Code for Slipped: SL			
	·			
			OK Cano	cel

 When your Terms Code Template has been saved, close the HFM Contract Viewer/Editor.

Contract Template Setup	- • •
Contract Letter Template	
\\consulting\Shared\HFM - Dept 350\Contracts\ContractLetterTemplate.rtf Edit Remove	Find
Terms Code Templates Stud Fee Terms: Stands & Nurses ▼	
\\consulting\Shared\HFM - Dept 350\Contracts\Stands & NursesTemplate.rtf Edit Remove	Find
Commission Agreement Template	
Create	Find

- If you need to make any changes, corrections or updates to the Terms CodeTemplates, select the Stud Fee Term then click "Edit". Make your changes for that Stud Fee Term Template and click "Save".
- If you want to completely remove any of the Terms CodeTemplates and start over, first select the Stud Fee Term then click "Remove".

Contract Template Setup

Commission Agreement Template

Contract Template Setup	- • •
Contract Letter Template	
\\consulting\Shared\HFM - Dept 350\Contracts\ContractLetterTemplate.tf Edit Remove	Find
Terms Code Templates Stud Fee Terms: Stands & Nurses	
\\consulting\Shared\HFM - Dept 350\Contracts\Stands & NursesTemplate.rtf Edit Remove	Find
Commission Agreement Template	
Create	Find

- Next create your Commission Agreement Template
- Click the "Create" button in the Commission Agreement Template section

 Begin typing the Commission Agreement Template, inserting fields from the "Insert" menu as you need them.



🖬 HFM Contract Viewer/Editor: \\consulting\Shared\HFM - Dept 350\Contracts\CommissionA 🗖 🔳 🔀								
File Edit Font Paragraph Bullets Insert								
E 😂 🛃 A ≣ ≣ ≡ B I 型 🚧 Preview E-Mail								
The Jockey Club Information Systems, Inc. 821 Corporate Drive Lexington, KY 40503 (800) 333-1778								
[[CurrentDateFormal]]								
Dear [[SoldToNamePrefix]] [[SoldToFirstName]] [[SoldToLastName]],								
This letter is to acknowledge that you are arware of and are in complete agreement with the fact that a commission of [[CommissionAmountFormatted]] will be paid to [[CommissionPayableTo]] from the [[SeasonYear]] breeding of your mare [[MareNameAllCaps]] to the stallion [[StallionName]] .								
Please sign, date and return the signed agreement to the farm office.								
Thank you.								
Syndicate Manager								

 When you have finished typing your Commission Agreement Template click "Save".



 By default your Commission Agreement Template will be saved in your designated Save Folder as an rtf file.

ite modified 16/2016 11:09 AN 16/2016 11:35 AN	Type 1 Rich Text Format 1 Rich Text Format	Size 1 KB 2 KB	
nte modified 16/2016 11:09 AN 16/2016 11:35 AN	Type 1 Rich Text Format 1 Rich Text Format	Size 1 KB 2 KB	
16/2016 11:09 AM 16/2016 11:35 AM	1 Rich Text Format 1 Rich Text Format	1 KB 2 KB	
16/2016 11:35 AM	1 Rich Text Format	2 KB	
			•
			•
			-
			•
			•

• The location of your *Save Folder* can be found in your Preferences – Company Settings.

Application Settings	Company Settings		
Mare/Foal Settings Company Settings Billing Settings Standard Syndicate Stud Fee User Settings Email Settings HealthBook	Band/Tag Numbers Enable Band/Tag Number Display Band/Tag Number Default Breed: Thoroughbred Default Farm: Dept350/arm	er Field umber First	
	Save Folder:	hared\HFM - Dept 350\	Browse
	Contract Number: 226	Session 1 Default Time:]
	Session Count: 5	Session 2 Default Time:	
	Fertility Analysis	Session 3 Default Time:	
	Code for Barren: B	Session 4 Default Time:	
	Code for Slipped: SL		
			OK Cancel

 When your Commission Agreement Template has been saved, close the HFM Contract Viewer/Editor.

Contract Template Setup	
Contract Letter Template	
\\consulting\shared\HFM - Dept 350\Templates for Todd\Simple Letter No Logo.rtf Edit Remove	Find
Terms Code Templates Stud Fee Terms: Stands & Nurses	
\\consulting\shared\HFM - Dept 350\Templates for Todd\Stands & Nurses.rtf Edit Remove	Find
Commission Agreement Template	
\\consulting\shared\HFM - Dept 350\Templates for Todd\CommissionAgreementTemplate Edit Remove	Find

- If you need to make any changes, corrections or updates to the Commission Agreement Template, click "Edit", make your changes and click "Save".
- If you want to completely remove the current Commission Agreement Template and start over, click "Remove".
- Once you have created and saved your templates, their locations will be displayed in the corresponding template field

.

If you have already created a Template and saved it elsewhere on your computer, you can click on "Find", select the file, and then save it as an rtf file for use in this contract module.

Season Book File

(Stallion > Season Book)

Select "Stallion" then "Season Book"

Stallion Name Season Year	Asteroid Syndicated Stallio	n vitem v		
Show Active Only Search By Share I	Number		Go Reset	
Share Number		Mare Name		
D1	В	old Captive		
02				
03				
04				
05				
06				
07				
08				
09				
10				
	Edit 🕂 Add	Delete Close		

- Select the Stallion Name
- Select the Season Year and Hemisphere
- Select the Share/Season Number and click "Edit"

Season Book File Entry General Information

Search	Save	ancel [🙆 Del	ete			Season Book File Audit
Stallion Name	\steroid	Share # 01	Season Ye	ar 2017 Hemisphere N	•	Created by: cec on: 8/16/2016 4:43 PM
Status	Farm Pool	•	Share/	Stallion Ownership		
Status Date	12/30/2016 👻		Main Contac	Share/Stallion Ownership	Percent	<< Season Book File
Default Stud Fee	\$10,000.00			Messier, Isabelle	66.66 %	
Jp Front Amount	\$1,000.00	5	V	Long Grey Line Farm	33.34 %	
Mare Name	Bold Captive [Outs	side Mare 👻				
Confirmed By	cec					
Confirmed On	12/30/2016 👻		🕒 Auto	-Fill 🕂 New	E Remove	
Purchaser Cons	ignor Commission					
Sold	old To	Sold By	Bill Amou	nt Due Terms Code	Billed	Saved Documents
Date Sold			☑ \$0.00		▼ Create	Empty
Date Se				· · · · · · · · · · · · · · · · · · ·		
Date St						
Date S						
Date S						

- Status: [Optional] Select the Status of the Share/Season from the drop down list.
- Status Date: [Optional] This is a very flexible field that can be used to record any number of transaction dates. You can use it to record the date the client contacted you or the date you mailed the contract or the date you received the contract or the date the client signed the contract.
- Default Stud Fee: [Optional] Automatically populates from the Stallion Information Entry/Edit page.
- Up Front Amount: [Optional] Automatically populates from the Stallion Information Entry/Edit page.
- Mare Name: From the drop down list select the name of the Mare that will be bred to this Stallion on this share/season for the Selected Season Year.
- Confirmed By: [Optional] Usually the name or initials of the person that confirmed/authorized the contract to be created.
- Confirmed On: [Optional] Usually the date you were notified that the contract was confirmed/authorized.
- Share/Stallion Ownership: Indicates who owns the stallion such as a Syndicate, or individual owners. If the stallion is Syndicated the Share will be assigned to a specific Shareholder.
- Note: The "Auto-Fill" button will auto-fill the ownership information that is found in the Horse Master File.

Creating Contracts

Once you have entered the general information in the Season Book File you can begin creating contracts.

📓 Season Book Fi	le Entry						- • •
🔎 Search 🚽 🔽	Save 🚺 🖸 C	Cancel 🚺 Delete					Season Book File Audit
Stallion Name As	steroid	Share # 01	Season Yea	r 2017	Hemisphere N	-	Created by: cec on: 8/16/2016 4:43 PM
Status	Farm Pool	•	Share/S	tallion Ownership			
Status Date	12/30/2016 -		Main Contact	Share/Stallion O	wnership	Percent	<< Season Book File
Default Stud Fee	\$10,000.00			Messier, Isabelle		66.66 %	
Up Front Amount	\$1,000.00			Long Grey Line F	arm	33.34 %	
Mare Name	Bold Captive [Out	side Mare 👻					
Confirmed By	cec						
Confirmed On	12/30/2016 👻		🕂 Auto-	Fill	🕂 New	Remove	
Purchaser Consig	gnor Commission						
Sold Date So	ld To	Sold By	Bill Amoun	t Due Date	Terms Code	Billed	Saved Documents
			\$0.00			▼ Create	Empty
Contracts				(• New	Remove	Add Remove

- Click on the Purchaser tab. Click "New"
- Sold Date: This is a very flexible field that can be used to record any number of transaction dates. You can use it to record the date the client contacted you or the date you mailed the contract or the date you received the contract or the date the client signed the contract.
- Sold To: This is the name of the person or entity that owns the mare and/or the name of the person or entity that will be invoiced for this season/share. This is the name of the person or entity that will appear on the Contract. Click on the button and select the name of the client from your client master list.
- Sold By: Enter the name of the person or company that sold this season.
- Bill: The system defaults with a check in the "Bill" box to indicate that the person/company in the "Sold To" field will be invoiced for this stud fee.
- Amount: Enter the Stud Fee amount to be invoiced. This is amount that will appear on the contract.

- Due Date: Enter the date this stud fee is due (9/01/17, 11/01/17, etc.). If this Stud Fee is payable "Stand & Nurse" and you have designated that the system will automatically calculate and enter the due date for you based on the mare's last day bred, leave this field blank.
 - If you select the Terms Code "Stands and Nurses" you do not have to fill in the due date as the due date will be automatically calculated and inserted into the field based on the Invoice Due Date information that you have entered. (See Sample Stud Fee Terms Entry).
- Terms Code: Select the correct Stud Fee Terms Code from the drop down list (Payable September 1, Stands & Nurses, No Guarantee, etc.).
- The "Create" button creates a <u>Stud Fee Invoice</u>. It is *not* used to create contracts.
- **NOTE:** At the very minimum, you <u>must</u> enter information in the "Sold To", and "Terms Code" in order to create a contract.

Sample Stud Fee Terms

🖬 Stud Fee Terms Entry	
Search Save Cancel ODelete	Stud Fee Terms Audit Log Created by: cec on: 5/23/2011 4:17 PM Last updated by: cec
Stud Fee Terms Stands & Nurses	Stud Fee Terms Comments
Invoice Due 11 Days Months after last date bred.	
Invoice only if mare status is	
Active	

 Next, if there is going to be a Commission associated with this Share/Season click on the "Commission" tab.

Search	Save 🚺 Car	ncel 🔕 Delete						Season Book File Audit
Stallion Name	Asteroid	Share # 01	ease	on Year 201	7 Н	lemisphere N	•	on: 8/16/2016 4:43 PM Last updated by: cec
Status	Farm Pool	-	S	hare/Stallion	Ownership			on: 8/17/2016 10:18 AM
Status Date	12/30/2016 👻		N C	fain Contact Shar	e/Stallion Own	ership	Percent	<< Season Book File
efault Stud Fee	\$10,000.00			Mess	ier, Isabelle		66.66 %	
lp Front Amount	\$1,000.00			✓ Long	Grey Line Fam	n	33.34 %	
Mare Name	Bold Captive [Outsid	de Mure 👻						
Confirmed By	Cec							
Commed by	10,000,00010			A to Fill		New	Permana	
Confirmed On	12/30/2016			j Auto-Fili			Nemove	
urchaser Cons	ignor Commission							
Sold Sold Sold	old To	Sold By	Bill	Amount	Due Date	Terms Code	Billed	Saved Documents
12/30/2016 Su	ıgar 'n Spice F 🛄		v s	10,000.00		Stands & Nur	Create	Empty

Search 🛛	Save Cancel	Delete			Season Book	c File A
Stallion Name A	steroid Share # 01	Sea	son Year 2017 Hem	isphere N 👻	on: 8/16/201	16 4:43 w: cec
Status	Farm Pool 🔹		lient Search Popup			
Status Date	12/30/2016 -					
efault Stud Fee	\$10,000.00					
Jp Front Amount	\$1,000.00					
Mare Name	Bold Captive [Outside Mare] -		 Search By Last/Comp 	bany Name		
Confirmed By	Cec		Client Name	Farm/Company	Location	Activ
commed by			Unknown	Unknown		
Confirmed On	12/30/2016 -			123 Test Mail		
Purchaser Consi	gnor Commission			Adams Stable	Oklahoma City,	
Pavable To			Baker, Dale	Grand Royal Far	Vienna, Ontario	
Percent	0.00 %		Barker, Frankie	Applewood Farm	Yucaipa, California	
Amount				Ben Ali Partnership	Lexington, Kentu	
Amount			Bondurant, Joseph		Schenectady, N	

- Select the person "Payable To" from the master client list.
- Enter the Percent
- Enter the Amount of the Commission to be paid.
- Enter the Date Paid only after you have actually paid the commission to the person indicated.
- Click on the Purchaser tab to get back to the Contracts section.

Search 🗹	Save 🚺 C	ancel	Oelete					Season Book File Audit
Stallion Name A	steroid	Share #	01	Season Year	2017	Hemisphere N	•	on: 8/16/2016 4:43 PM
Status	Farm Pool	-		Share/St	tallion Ownership			on: 8/17/2016 10:18 AM
Status Date	12/30/2016 👻			Main Contact	Share/Stallion O	wnership	Percent	<< Season Book File
)efault Stud Fee	\$10,000.00				Messier, Isabelle		66.66 %	
Up Front Amount	\$1,000.00			V	Long Grey Line F	arm	33.34 %	
Mare Name	Bold Captive [Outs	side Mare	•					
Confirmed By	cec							
Confirmed On	12/30/2016 -			🕂 Auto-I	Fill	H New	Remove	
Purchaser Consi	gnor Commission							
Payable To	Toscani, Cart							Saved Documents
Percent	5.00 %							Season Book
Amount	\$500.00							Chipty
Date Paid	•							
								🗄 🕂 Add 🗧 Remove

 After you have entered all of the information or at least "Sold To", and "Terms Code" in the Season Book File Entry, click on "Contracts".

Search	Save Save	ancel 🔕 Delete	•					Season Book File Audit
Stallion Name A	steroid	Share # 01	Sea	son Year 20	17	Hemisphere N	•	on: 8/16/2016 4:43 PM
Status	Farm Pool	•	C	Share/Stallio	n Ownership			on: 8/17/2016 10:18 AM
Status Date	12/30/2016 -			Main Contact Sh	are/Stallion Ov	vnership	Percent	<< Season Book File
efault Stud Fee	\$10,000.00			🔲 Me	ssier, Isabelle		66.66 %	
Jp Front Amount	\$1,000.00			✓ Lon	g Grey Line F	arm	33.34 %	
Mare Name	Bold Captive [Outs	side Mare 👻						
Confirmed By	cec							
Confirmed On	12/30/2016 👻			+ Auto-Fill		🕂 New 🧧	Remove	
Purchaser Consig	gnor Commission							
Sold So Date So	ld To	Sold By	Bill	Amount	Due Date	Terms Code	Billed	Saved Documents
12/30/2016 Sug	gar 'n Spice F			\$10,000.00		Stands & Nur	Create	Empty
Contracts					[+ New	Remove	🕂 Add 듣 Remove

Click "New Contract"

Contracts					
Stallion Asteroid	Mare Bold Captive	Season	2017	Sold To Suga	ar 'n Spice Farm
Contract Number Print? Contract		Created Date	Sent Date	Received Date	Cancelled Date
New Contract Edit Contract	Remove Contract New 0	Commission Agreemer	t (Contract Detail	Close
HFM Contract Viewer/Editor File Edit Font Paragraph Bu	ıllets Insert Z U ∣drå , Preview E-Mai		- 8	X	
The J	lockey Club Tes	t Farm		Â	
8	HFM Contract Viewer/Ed	itor			
-	File Edit Font Para	agraph Bullets I	nsert		
			Preview E-M	ail	
		Asteroid 2017	BREEDING	ONTRACT	Â
		STAN	DS AND NURS	SES	=
August 17, 2016 Norman & Jennifer Tanner	This Stallion Ser The Jockey Club Farm, Kentucky 40503 (here Cleveland Road	vice Contract (the a Kentucky corpo inafter, the "Seller"	"Agreement") d ration with an add "), and Sugar 'n S	ated August 17, 2 fress of 821 Corp Spice Farm, with	2016 is by and between orate Drive, Lexington, an address of 1432 N.
1432 N. Cleveland Road Goshen IN 46528	Goshen, IN 465	28 (hereinafter, the	e "Buyer").		
Dear Norman & JenniferTanr	For and in cons the receipt and sufficient follows:	ideration of the m ncy of all of which	utual promises, pa 1 is hereby ackno	ayments, and cov wledged, the Buy	enants set forth below, ver and Seller agree as
Thank you for your interest in 2017 contract and a mare info	1. <u>Purchas</u> use a nomination to the Captive (the "Mare") du be \$10,000.00 plus six pe	e of Nomination. stallion Asteroid (1 uring the 2017 bree ercent (6%) Kentuc	Seller agrees to the "Stallion"), for eding season. Th cky sales tax (the	sell and Buyer pur r breeding the Th e purchase price "Stud Fee").	nrchases and agrees to noroughbred mare Bold for the nomination shall
Please complete the mare inf	2. <u>Paymer</u> must (a) pay the Stud that stood up alone an event, a veterinary certi and nursed or (ii) produc Fee is not paid within th the Stud Fee plus intere one and one-half percen	t of the Stud Fee. Fee to Seller on and nursed or (b) f ficate proving that t ed twins and the B irty (30) days of th st and late charges t ($1\frac{1}{2}$ %) per mont	Except as prov the date when humish to Seller, v the Mare (i) did n huyer elected not the date specified i s on the outstandir h or eighteen per	rided in paragraph the Mare produ- within fifteen (15) ot produce a live to register one or n this paragraph, ng amount due ar cent (18%) per ar	h 11 below, the Buyer ices a single live foal) days of the applicable foal that stood up alone both twins. If the Stud Buyer shall be charged nd owing at the rate of nuum. until paid in full.

- The Letter and the Contract will be created.
 - The contract module will automatically number contracts as they are created. The number will contain the season year first followed by the automated number.
- You can print the letter and the contract now or wait and print a batch of contracts/letters through the menu option "Contract Printer".
- Instructions for printing a batch of contracts and letters will be explained in the section "Contracts" > "Contract Printer".
- To print now, click on "File" in the menu bar at the top left of the screen and select print. Once the document has printed, save the document and close the HFM Contract Viewer/Editor.



If you have printed the contract now and do not want to print this contract through the "Contract Printer" menu option, click on "Contract Detail", fill in the *Printed Date* and the *Sent Date* and Un-check the box "Print Contract".

		Mare B	old Captive		Season	2017	Sold To	Sugar 'n Spice Farm
Contract Number	Print? Contrac	t		Created [)ate	Sent Date	Received Date	Cancelled Date
01700000223	Asteroid	- Bold Captiv	e	8/17/201	6			
Contract Det	ail							
				-				
Asteroid - Bold (Captive		Contract	Number: 2	2017000002	223		
Amou	nt: \$10,000.00		Create	d Date: 8	3/17/2016	.		
	Print Contra	ct (Printer	d Date:		-		
			Sen	nt Date:		-		
						-		
			Contract Received	d Date:				
		Comm	1. Agreement Rec'	d Date: d Date:		- -		
		Comm	1. Agreement Rec'o Cancelle	d Date: d Date: d Date:		•		

- Close the Contract Detail screen
- Close the Contracts screen.
- Click "Save" on the Season Book File Entry screen.

🕈 Season Book File Entry 🔎 Search 🛛 🔽 Ca	ancel 🔕 Delete			Season Book File Audit
Stallion Name Asteroid	Share # 01 Season Ye	ar 2017 Hemisphere N	•	Created by: cec on: 8/16/2016 4:43 PM Last updated by: cec
Status Date 12/30/2016 -	✓ Share/ Main Control	Stallion Ownership	Percent	< Season Book File
Default Stud Fee \$10,000.00		Messier, Isabelle	66.66 %	
Up Front Amount \$1,000.00	ide Mare'	Long Grey Line Farm	33.34 %	
Confirmed By Cec				
Confirmed On 12/30/2016 -	E Auto	-Fill New	Remove	
Sold	S-H P., Pill Arrow	- Due Tama Cada	Piled	Saved Documents
Date Sold To 12/30/2016 Sugar 'n Spice F	Sold By Bill Amou	00.00 Stands & Nur	Create	Season Book Empty
Contracts		H New	Hemove	🗄 🕂 Add 🔚 Remove

 Repeat these steps for each contract that is to be created for each of the Season Book File Entries.

Creating a Commission Agreement

 Make sure that you have Created a Commission Agreement Template before proceeding with the creation of an actual Commission Agreement. (See page 21-25 for creating a Commission Agreement Template)

Contract Template Setup	
Contract Letter Template	
\\consulting\Shared\HFM - Dept 350\Contracts\ContractLetterTemplate.tf Edit Remove	Find
Terms Code Templates Stud Fee Terms: Stands & Nurses	
\\consulting\Shared\HFM - Dept 350\Contracts\Stands & NursesTemplate.rtf Edit Remove	Find
Commission Agreement Template	- Deed
Create Remove	ring

 In the Season Book File Entry, click on the "Commission" tab and select the person to whom the commission is "Payable To" from the master client list.



- Enter the Percent.
- Enter the Amount of the Commission to be paid.
- *Enter the Date Paid only *after* the Commission has been paid out.

🚮 Season Book Fi	ile Entry							
🔎 Search 🛛 🔽	Save 🚺 🚺 C	ancel 🚺	Delete	ļ			Season Book	c File Au
Stallion Name A	steroid	Share # 01	Se	asc	on Year 2017 Hemisphe	ere N 🔹	Created by: ce on: 8/16/20	ec 16 4:43 F by: cec
Status	Farm Pool	-		cli	ent Search Popup			
Status Date	12/30/2016 👻							
Default Stud Fee	\$10,000.00							
Up Front Amount	\$1,000.00							
Mare Name	Bold Captive [Out:	side Mare 👻			 Search By Last/Company 	Name	1	
Confirmed By	cec				Client Name	Farm/Company	Location	Active
Confirmed On	12/20/2010				Unknown	Unknown		
Continued On	12/30/2016 -	_				123 Test Mail		
Purchaser Consi	gnor Commission					Adams Stable	Oklahoma City,	
Payable To					Baker, Dale	Grand Royal Far	Vienna, Ontario	
Percent	0.00 %				Barker, Frankie	Applewood Farm	Yucaipa, California	
Amount						Ben Ali Partnership	Lexington, Kentu	
Amount					Bondurant, Joseph		Schenectady, N	
Date Paid	•				Briscoe, Natalie	Briscoe Training	Heath, Texas	
						1	1	

 When you have completed entering the Commission information click on the Purchaser tab to get back to the Contracts section

🤇 Search 🛛 🔽	Save 🛛 🚺 Ci	ancel 🚫 Delete	•				Season Book File Audit
Stallion Name A	steroid	Share # 01	Season Ye	ar 2017	Hemisphere N	•	on: 8/16/2016 4:43 PM
Status	Farm Pool	•	Share/	Stallion Ownership			on: 9/12/2016 10:20 AM
Status Date	12/30/2016 👻		Main Contac	Share/Stallion O	wnership	Percent	<< Season Book File
Default Stud Fee	\$10,000.00			Messier, Isabelle		66.66 %	
Up Front Amount	\$1,000.00		\checkmark	Long Grey Line F	arm	33.34 %	
Mare Name Confirmed By Confirmed On Purchaser Consi	Bold Captive [Outs cec 12/30/2016 - gnor Commission	ide Marej ▼	🕂 Auto	Fill	🕂 New 📔	Remove	
Sold So	old To	Sold By	Bill Amou	Due Date	Terms Code	Billed	Saved Documents
12/30/2016 Su	gar 'n Spice F	Stallion Mgr.	⊠ \$10,00	0.00	Stands & Nur	Create	

- Click on "Contracts"
- Click "New Commission Agreement"

Contract Number	Print? Cor	ntract	Created Date	Sent Date	Received Date	Cancelled Date
01700000223	🔽 Aste	eroid - Bold Captive	8/17/2016			

I HFM Contract Viewer/Editor	×
File Edit Font Paragraph Bullets Insert	
🗋 🖆 🔚 🗛 📄 🚍 📕 🖌 💆 🏟 Preview E-Mail	
August 18, 2016	A
Norman & Jennifer Tanner	
Sugar 'n Spice Farm	
1432 N. Cleveland Road Coshen IN 46528	
Dear Norman & Jennifer Tanner,	ш
This letter is to acknowledge that you are aware of and are in complete agreement with the fact that a commission of \$500.00 will be paid to Toscani, Gino from the 2017 breeding of your mare BOLD CAPTIVE to the stallion Asteroid.	
Please sign, date and return the signed agreement to the farm office.	
Thank you.	
Syndicate Manager	
1	

- Click "Save" to save the Commission Agreement
- Click "Print" to print the Commission Agreement now



- Close the Commission Agreement
- Close the Contracts screen

Contracts Stallion Asteroid Bold Captive Season 2017 Mare Sold To Sugar 'n Spice Farm Received Cancelled Contract Print? Contract Created Date Sent Date Number Date Date Asteroid - Bold Captive New Contract Edit Contract Remove Contract Edit Commission Agreement Contract Detail Close

Options in the Contract List Form

- Click "New Contract" to create a new Contract based on existing Season Book File information.
- Click "Edit Contract" to edit a contract that has already been created. First select the contract you wish to edit (if there is more than one) and click "Edit Contract". This will open the RTF (Rich Text Format) Viewer which will display both the <u>Cover Letter</u> and <u>Contract</u> pre-loaded. You will make any necessary changes to either one of the documents and then save the documents.
- Click "Remove Contract" to delete a contract that has already been created. Select the specific contract from the list (if there is more than one) and click "Remove Contract".
 - If you are sure you want to delete the contract you have selected click "Yes" and the contract will be permanently removed.

Contract List	23
Are you sure you want to delete the selected contract?	
Yes No	

- Click "Edit Commission Agreement" to open the RTF (Rich Text Format) Viewer which will display the Commission Agreement that corresponds with the selected contract. You will make any necessary changes to the document and then save the document.
- Click "Contract Detail" to manually enter the Printed Date, Sent Date, Contract Received Date, Commission Agreement Rec'd Date, the Cancelled Date or to un-check the "Print Contract" option.
 - The Contract Detail screen will be auto-populated with the Stallion/Mare Name, the Contract Number, the Amount and the date that the contract was created. **<u>Note</u>: The <u>Created Date</u> cannot be changed.
 - When you actually print the contract from the Menu Option "Contract Printer" the Printed Date and the Sent Date will be populated at that time. Whatever actual date the contract was printed will be the date that is inserted into the "Sent Date" field as well as the "Printed Date" field.
 - When you receive the signed Contract back you will manually enter the Contract Received Date.
 - When you receive the signed Commission Agreement back you will manually enter the Commission Agreement Received Date.
 - If a Contract is cancelled you will manually enter the Cancelled Date.
- Click "Close" to return to the Season Book Entry screen.

Printing Contracts

(Contracts > Contract Printer)

From the Main Menu click "Contracts" then select "Contract Printer"



	▼ to	-	Contract Number	Description			Terms
Stud Fee Terms Terms Code	s Complimentary	•					
Contract Numb	to						
Season Book Stallion	<all></all>	•					
Season Year	2017 👻						
Show contra Printing	Apply Filters	en printed					
Avery Label	5160 - 1" x 2-5/8"	•					
Start on label:	1						
	💿 Letter 💿 Legal						
			Print Letters	Print Contracts	Print Labels	Print Commission Agreements	Update Print Flag

Determine which contracts you want to print.

- **Contract Created Date**: [Optional] Enter a date range (based on the date the contract was created) or leave blank to see a list of all contracts that have been entered for the selected Term and/ or Season Year (s).
- Stud Fee Terms: [Required] Select a Terms Code from the drop down list.
- Contract Number: [Optional] Enter the range of contract numbers to be printed or leave blank to list all contracts.
- Season Book
 - **Stallion**: [Optional] Select a specific stallion from the drop down list or leave the Stallion as "<All>" to list all stallions.
 - Season Year: [Optional] Select a specific Season Year from the drop down list or leave the Season Year blank to see all contracts to be printed for all years.
- Show contracts that have already been printed: Check the box to show the contracts that have already been printed.
- Once you have made your selections click "Apply Filters".
- You will be prompted if there are no contracts that meet your selected criteria.

▼ to ▼	Number	Description	Terms
Stud Fee Terms Terms Code No Guarantee -			
Contract Number to		Contract Printer	
Season Book Stallion <all></all>		No records were found.	
Season Year 2017 -			
Show contracts that have already been printed Apply Filters		ОК	
Printing Avery Label 5160 - 1" x 2-5/8"			
Start on label: 1			
	Print Letters	Print Contracts Print Labels Print Commiss Agreement	sion s Update Print Flag

If there are contracts that meet the criteria you have selected, the list will be displayed.

1/1/2016 To 12/31/2016 T	Contract Number	Description	Terms
Stud Fee Terms Terms Code Stands & Nurses	201700000223	Asteroid - Bold Captive	Stands & Nurses
Contract Number to			
Season Book Stallion <all></all>			
Season Year 2017 -			
Show contracts that have already been printed Apply Filters Printing Avery Label 5160 - 1" x 2-5/8" Start on label: O Letter C Legal			
	Print Letters	Print Contracts Print Labels Print Commiss Agreement:	ion BUpdate Print Flag

- Click "Print Letters" to print all of the letters associated with each contract that is listed.
 - ** Put letterhead in printer before printing the letters & select letter or legal paper.
- Click "Print Contracts" to print all of the contracts listed
 - ** Put designated paper in printer before printing the contracts & select letter or legal paper.
- Click "Print Labels" to print all of the mailing labels for all of the contracts listed
 - Select the desired type of label to print from the drop down list and put the correct label type in the printer before printing.
 (i.e., appeared as Avery Labels as indicated in the drop down list)
 - (i.e., envelopes or Avery Labels as indicated in the drop down list)
 - Start on Label: If using sheets of individual labels you can select which label to start printing on if some of the labels on the sheet have already been used.
- Click "Print Commission" Agreements to print the commission agreement associated with any of the contracts listed.

 After all of the contracts have been successfully printed, click "Update Print Flag" to automatically mark each contract as having been "Printed".

T to	Number	Description			Terms
	201700000223	Asteroid - Bold C	aptive		Stands & Nurses
Terms Code Stands & Nurses -					
Contract Number to					
Season Book					
Stallion <all></all>					
Season Year 2017 -					
Avery Label 5160 - 1" x 2-5/8"					
	Print Letters	Print Contracts	Print Labels	Print Commission Agreements	Update Print Flag

• Close the HFM Contract printer and return to the Main Menu.

Maintaining Contracts

Editing Contracts

- Select Stallion > Season Book
- Select the Stallion Name
- Select the Season Year and Hemisphere
- Select the Share/Season Number and click "Edit"

🔏 Season Book Fi	ile Entry					
🔎 Search 📃 🗹	Save 🚺 🚺 C	Cancel 🚫 Dele	te			Season Book File Audit
Stallion Name A	steroid	Share # 01	Season Year 2017	Hemisphere N	•	Created by: cec on: 8/16/2016 4:43 PM
Status	Farm Pool	•	Share/Stallion Ownership			on: 8/17/2016 10:18 AM
Status Date	12/30/2016 -		Main Contact Share/Stallion Ow	nership I	Percent	<< Season Book File
Default Stud Fee	\$10,000.00		Messier, Isabelle	6	6.66 %	
Up Front Amount	\$1,000.00		Long Grey Line Fa	irm 3	3.34 %	
Mare Name	Bold Captive [Out	side Mare 👻				
Confirmed By	cec					
Confirmed On	12/30/2016 -		🕂 Auto-Fill	🕂 New 📃 📒 Re	emove	
Purchaser Consi	gnor Commission					
Sold So Date So	old To	Sold By	Bill Amount Due Date	Terms Code	Billed	Saved Documents
12/30/2016 Su	gar 'n Spice F		\$10,000.00	Stands & Nur 🔻	Create	Empty
Contracts				New Rer	nove	🗄 🕂 Add 😑 Remove

 Click the "Contracts" button to edit the contract for the "Sold To" (Client Name) you have selected.

		Male	Boid Captive	•	Season	2017	Sold To	Sugar 'n Spic	ce Farm
Contract Number	Print? C	ontract		Created D)ate	Sent Date	Received Date	Car Dat	ncelled te
01700000223	🛛 🗹 As	teroid - Bold Capi	ive	8/17/2016	6	10/25/2016			
						_			

- Make sure the contract that you want to edit is highlighted and then click "Edit Contract." <u>Note</u>: When you edit a contract the corresponding letter will also open for editing.
- Make any necessary changes and then click File > Save or click on the "Save" icon. If you make changes and <u>save</u>, the changes you have made will remain in the existing document and will re-print as such.

Removing Contracts

- Select Stallion > Season Book
- Select the Stallion Name
- Select the Season Year and Hemisphere
- Select the Share/Season Number and click "Edit"

allion	Asteroid			Mare	Bold Capti	ve		Season	2017	Sold T	io Su	ıgar 'n Sp	pice Farm	
Contrac Number	st r	Print?	Contract				Created D)ate	Sent Date	Receive Date	ed	C	ancelled ate	
2017000	00223		Asteroid -	Bold Cap	tive	8	8/17/2016	6	10/25/2016					

 Make sure the contract that you want to remove is highlighted and then click "Remove Contract."

• <u>Note</u>: When you remove a contract the corresponding letter will also be removed.

Edit the Commission Agreement

- Select Stallion > Season Book
- Select the Stallion Name
- Select the Season Year and Hemisphere
- Select the Share/Season Number and click "Edit"

			Mare	Bold Captiv	ve	9	Season	2017	Sold To	Sugar 'r	n Spice Farm
Contract Number	Print?	Contract			Cre	ated Date	•	Sent Date	Received Date		Cancelled Date
01700000223		Asteroid -	Bold Cap	ive	8/1	7/2016	1	0/25/2016			
								1			

- Make sure the contract for the corresponding Commission Agreement that you want to edit is highlighted and then click "Edit Commission Agreement."
- Make any necessary changes and then click File > Save or click on the "Save" icon. If you make changes and <u>save</u>, the changes you have made will remain in the existing document and will re-print as such.

Entering the Contract Detail

- Select Stallion > Season Book
- Select the Stallion Name
- Select the Season Year and Hemisphere
- Select the Share/Season Number and click "Edit"

allion Asteroid			Mare	Bold Capti	ive		Season	2017	Sold To	Sugar 'r	n Spice Farm	
Contract Number	Print?	Contract				Created D	ate	Sent Date	Received Date		Cancelled Date	
201700000223		Asteroid -	Bold Cap	tive	8	3/17/2016		10/25/2016				

 Make sure the contract that you want to enter information for is highlighted and then click "Contract Detail."

steroid - Bold Cap	tive	Contract Number:	201700000223	•
Amount:	\$10,000.00	Created Date:	10/20/2016	•
	Print Contract	Printed Date:	10/25/2016	•
		Sent Date:	10/25/2016	•
		Contract Received Date:	12/12/2016	•
		Comm. Agreement Rec'd Date:	12/12/2016	•
		Cancelled Date:		•
consulting\Share	d\HFM - Dept 350\\	Contracts\2017\00000223.rtf		

- Enter / update any of the date fields as needed
- Select to print or not print the contract
- Close the Contract Detail screen

Re-Printing Contracts

Options on how to re-print Contracts:

- Printing from the Contract Viewer/Editor: Follow the steps above on how to Edit a Contract. When viewing the Contract you can select to print directly from the Contract Viewer/Editor screen.
 - Click on "File" in the menu bar at the top left of the screen and select print. Once the document has printed, save the document and close the HFM Contract Viewer/Editor.



- Printing from the Contract Printer: Follow the steps above on how to Edit a Contract and click on "Contract Details".
- Pace a "check" in the box next to Print Contract and this contract will reappear in the Contract Printer list.
 <u>Reminder</u>: When you selected "Update Print Flag" on the Contract Printer screen, the information in the Contract Detail screen is automatically updated.
 - Printed Date is automatically filled in
 - Sent Date is automatically filled in
 - Check mark is removed from Print Contract

steroid - Bold Captive	Contract Number:	201700000223	
Amount: \$10,000.00	Created Date:	10/20/2016	•
Print Contract	Printed Date:	10/25/2016	•
	Sent Date:	10/25/2016	•
	Contract Received Date:	12/12/2016	•
	Comm. Agreement Rec'd Date:	12/12/2016	•
	Cancelled Date:		•
consulting\Shared\HFM - Dept 350\\	Contracts\2017\00000223.rtf		

 On the Contract Printer screen select your criteria, click the box "Show contracts that have already been printed" and then click "Apply Filter. The contracts that display will then re-print.

	to ▼	Contract Number	Description	Terms
Stud Fee Ter Terms Co	ms de Complimentary 🔻			
Contract Nur	to			
Season Book		5		
Season Yea	r 2017 👻			
Show cor	tracts that have already been printe	d		
Printing				
Avery Labe	5160 - 1" x 2-5/8" -			
Start on label	: 1			
	🖲 Letter 🔘 Legal			
				Print Commission

CONTRACT MODULE KEY WORD LISTING ** FORMATTING EXAMPLES **

[[Amount]]: 150000 [[Amount Formatted]]: \$150,000.00 [[Amount Tax Formatted]]: \$9,000.00 [[Amount Text]]: One Hundred Fifty Thousand Dollars And No Cents ONE HUNDRED FIFTY THOUSAND DOLLARS [[Amount Text All Caps]]: AND NO CENTS [[Amount With Commission]]: 151010 [[Amount With Commission Formatted]]: \$151,010.00 [[Amount With Commission Text]]: One Hundred Fifty One Thousand Ten Dollars And No Cents [[Amount With Commission Text All Caps]]: ONE HUNDRED FIFTY ONE THOUSAND TEN DOLLARS AND NO CENTS [[Amount With Tax]]: 159000 [[Amount With Tax Formatted]]: \$159,000.00 [[Amount With Tax Text]]: One Hundred Fifty Nine Thousand Dollars And No Cents **ONE HUNDRED FIFTY NINE** [[Amount With Tax Text All Caps]]: THOUSAND DOLLARS AND NO CENTS [[Commission Amount]]: 1010 [[Commission Amount Formatted]]: \$1,010.00 [[Commission Amount Text]]: One Thousand Ten Dollars And No Cents [[Commission Amount Text All Caps]]: ONE THOUSAND TEN DOLLARS AND **NO CENTS** [[Commission Payable To]]: Smith, Jim [[Contract Number]]: 20130000917 [[Current Date]]: 11/17/2016 [[Current Date Formal]]: November 17, 2016 [[Current Date Plus Fifteen]]: 12/2/2016 [[Current Date Plus Fifteen Formal]]: December 02, 2016 [[Due Date]]: 10/5/2017 [[Due Date Formal]]: October 05, 2017 [[Due Date Year]]: 2017 [[Half Amount With Tax Formatted]]: \$79,500.00 [[Half Amount With Tax Text]]: Seventy Nine Thousand Five Hundred Dollars And No Cents [[Hemisphere]]: N

[[Mare Boarding Farm]]:	Smith Brothers Farm
[[Mare Boarding Farm Address]]:	123 Any Street
[[Mare Name]]:	Silver Spoon
[[Mare Name All Capel]:	
[[Mare Dam Name]]:	Silver Fog
[[Mare Dam Name All Caps]].	SILVER FOG
[[Mare ID]].	0
[[Mare Sire Name]].	Citation
[[Mare Sire Name All Caps]]:	CITATION
[[Next Season Year]]:	2018
[[Season Year]]:	2017
[[Second Next Season Year]]:	2019
[[Share Holder]]:	Dr. Cornelius Flannery, Company Name
[[Share Holder All Caps]]: DR. (CORNELIUS FLANNERY, COMPANY
NAME	
[[Share Holder Percent Owned]]:	100.00 %
[[Share Number]]:	01
[[Sold By Name]]:	John Doe
[[Sold To Address]]:	123 Any Street
	Lexington, KY 40503
[[Sold To City]]:	Lexington
[[Sold To Country]]:	United States
[[Sold To FAX]]:	888-555-8343
[[Sold To First Name]]:	Jane
[[Sold To Last Name]]:	Adams
[[Sold To Name]]:	Ms. Jane Adams, Liberty Stable
[[Sold To Name All Caps]]:	MS. JANE ADAMS, LIBERTY STABLE
[[Sold To Name Client]]:	MS. Jane Adams
[[Sold To Name Client All Caps]]:	MS. JANE ADAMS
[[Sold To Name Farm]].	
[[Sold To Name Profiv]]:	Mo
[[Sold To Phonell:	NIS. 888-555-1212
[[Sold To State]].	Kentucky
[[Sold To State Zin Country]]	Kentucky 40503 United States
[[Sold To Zip]]:	40503
[[Stallion Name]]	Any Stallion

CONTRACT REPORTS



Report Name:	Contract List Report
Purpose:	Prints a listing of all Contracts in the system.
Accessed From:	Contracts menu
Selection Criteria:	Contract Creation Date (Starting Date & Ending Date), Stallion Name, Contract Number, Share Number and optional selection to show only contracts flagged for printing
Report Order:	Contract Number
Special Notes:	None

Company: TJCIS Dept350 (DO NOT User: cec Stallion = Asteroid [Syndicated Stallion] Contract Number = 201700000223 Share Number = <all> User: cec Contract Number = 201700000223 Share Number = <all> Contract Number = Client Stallion Mare Season Stud Fee Amount Printed Date Sent Date Received Date Terms 101700000223 Sugar'n Spice Farm Asteroid [Syndicated Stallion] Bold Captive [Outside Mare] 01 2017 \$10,000.00 12/25/2016 12/12/2016 \$12/12/2016 Stands & Nurses</all></all>	Run Date: 7/13	/2017 10:44 AM			Contra	actList	Report				Page: 1 of
Contract Number Client Stallion Mare Season Share # Stud Fee Year Printed Date Sent Date Received Date Terms 101700000223 Sugar 'n Spice Farm Asteroid [Syndicated Stallion] Bold Captive [Outside Mare] 01 2017 \$10,000.00 12/25/2016 10/25/2016 12/12/2016 Stands & Nurses	Company: TJC	IS Dept350 (DO	NOT	Sta	allion = Aste Contract Nu Share	eroid [Syndi umber = 201 Number =	cated Stallion] 1700000223 <all></all>				User: cec
101700000223 Sugar'n Spice Asteroid Bold Captive 01 2017 \$10,000.00 12/25/2016 10/25/2016 12/12/2016 Stands & Nurses Farm [Syndicated [Outside Mare] Stallion]	Contract Number	Client	Stallion	Mare	Share #	Season Year	Stud Fee Amount	Printed Date	Sent Date	Received Date	Terms
	201700000223	Sugar 'n Spice Farm	Asteroid [Syndicated Stallion]	Bold Captive [Outside Mare]	01	2017	\$10,000.00	12/25/2016	10/25/2016	12/12/2016	Stands & Nurses

Report Name:	Contract Status Report
Purpose:	Prints detailed information on the current status of each Contract in the system.
Accessed From:	Contracts menu
Selection Criteria:	Season Year (Required), Hemisphere, Stallion Name, Contract Status (Received, Sent, Both and an option to include Contracts that have been Cancelled)
Report Order:	Stallion Name / Status / Share/Season Number
Special Notes:	None

Run Date: 7/13/2017 10:48 AM Company: TJCIS Dept350 (DO NOT	<u>Contract Status Report</u> Season Year = 2017 Northern Stallion = <aii> Contract Type = Both (Includes Cancelled)</aii>		Page: 1 of 1 User: cec
Asteroid			
Active			
Share 01	Purchaser Sugar 'n Spice Farm	Terms Stands & N	urses
Mare Bold Captive	Phone tanner@alltel.net	Contract Created	8/17/2016
Stud Fee \$10,000.00	Comments	Contract Sent	10/25/2016
Commission Payable To Toscani, Gino		Contract Received	12/12/2016
Commission Amount \$500.00		Comm. Agreement Rec'd	12/12/2016
		Contract Cancelled	

Report Name:	Contract Status Comparison Report
Purpose:	Prints a list comparing the status of Contracts (Sent, Received, Cancelled, Pending and Total) for the Thru Date selected vs. the same time frame the previous year.
Accessed From:	Contracts menu
Selection Criteria:	Thru Date and Stallion Name
Report Order:	Stallion Name
Special Notes:	None

Run Date: 7/13/2017 10:55 AM Contract Status Comparison Report Page Company: TJCIS Dept350 (DO NOT Thru 12/31/2010 Use Stallion = <all> Stallion = <all> Stallion = <all></all></all></all>					Page: 1 of 1 User: cec
Stallion/Season	Sent	Received	Cancelled	Pending *	Total Contracts
Asteroid					
2010	0	0	0	0	3
2009	2	2	0	0	7
Ben Ali					
2010	2	1	1	0	4
2009	10	5	3	2	10

Report Name:	Contract Status Summary
Purpose:	Provides a summary of how many Contracts have been Created, Sent, Received and Cancelled based on the Season Book Status.
Accessed From:	Contracts menu
Selection Criteria:	Season Year (Required), Hemisphere, Stallion Name and an optional selection to list only stallions standing at farm's facilities
Report Order:	Stallion Name
Special Notes:	None

Run Date: 7/13/2017 10:56 AM Company: TJCIS Dept350 (DO N	IOT Seaso	ct Status Sui on Year = 2017 Nor Stallion = <all></all>	Page: User:	Page: 1 of 1 User: cec		
=James Wyatt (IRE)	Season Book		Contracts	÷		
Season Book - Status	Count	Created	Sent	Received	Canceled	
<not assigned=""></not>	2	0	0	0	0	
Stallion Totals	2	0	0	0	0	
Asteroid	Season Book		Contracts)		
Season Book - Status	Count	Created	Sent	Received	Canceled	
<not assigned=""></not>	9	0	0	0	0	
Farm Pool	1	1	1	1	0	
Stallion Totals	10	1	1	1	0	

Report Name:	Commission Payable Report
Purpose:	Prints a report showing all Commission Agreement information in the system for the selected Season Year.
Accessed From:	Contracts menu
Selection Criteria:	Season Year (Required), Hemisphere, Stallion Name, Agent Name and optional grouping by Agent or Stallion
Report Order:	Commission Payable To (Client Name)
Special Notes:	None

Run [Date: 7/13/2017 1	0:57 AM	Commission Payable by Agent						Page:	1 of 2	
Comp	any: TJCIS Dept	y: TJCIS Dept350 (DO NOT		Season Year = 2009 Northern							с
Comn	aission Pavable To	aker Dale							Commissi	on Agreement	
com	inaalon rayabic ro c	and ayable to baker, bare					Stud Fee	-1.04-4	Commission	on Agreement	
Share #	Mare Name		Season Pu	rchaser	Stud Fee Terms		Amount Fina	al Status	Sent Date Rec'd Date	Amount	Date Paid
	Stallion /	Asteroid									
FP 01	No Guessing		River Valley Racing		Stands & Nurses	Vurses \$5,				\$103.50	
P 01	No Guessing		Preston, Cynthia		No Guarantee	rantee \$3,200.00					
	Commission Total	\$103.50	Paid	\$0.00	Outstanding	\$103.50					
Commission Payable To Bondurant, Joseph							Stud Eee		Commission Agreement		
Share #	Mare Name		Season Pu	rchaser	Stud Fee Terms		Amount Fina	al Status	Sent Date Rec'd Date	Amount	Date Paid
	Stallion E	Ben Ali									
FP 02			Let'em Run	Racing Stable	Stands & Nurses		\$8,000.00		5/16/2009	\$125.00	5/1/2009
	Commission Total	\$125.00	Paid	\$125.00	Outstanding	\$0.00					

HOW TO REACH US

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www.tjcis.com

